## **Disclaimer Slide**

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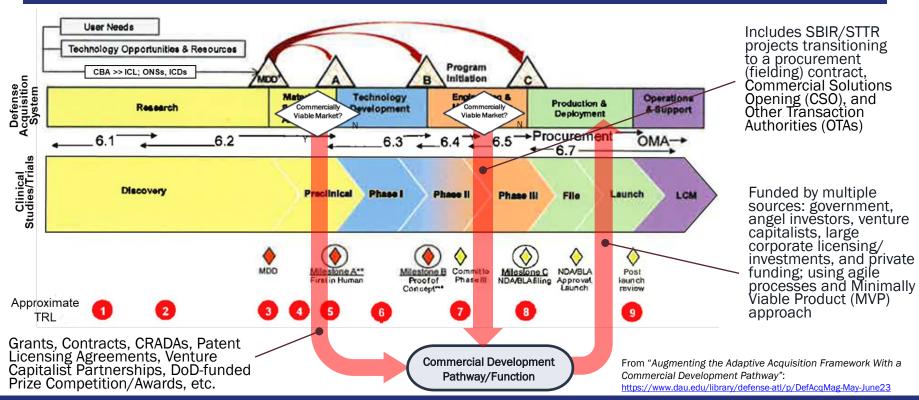
# Increased Emphasis on Partnering w/Non-Government Organizations

1960-1970s **Federal Government Industry funded Intellectual** funded Intellectual Property (<30% of all US Flow of IP Property (>70% of all **US** innovation innovation funding) funding) 2010-2020s **Federal Government Industry funded Intellectual Property** funded Intellectual Flow of IP (>70% of all US Property (<30% of all US innovation funding) innovation funding)





# **Current Defense Acquisition Pipeline & Future**







# One of Many Funding Opportunities: AFVenture Program

# PHASE I Feasibility Study Open & Specific Topics

#### **OPEN TOPIC**

- Up to \$75K per award
- 3 month period of performance
- ~700 awards per year
- · "Open door for innovation"

### SPECIFIC TOPIC

- Up to \$150K per award
- 9 month period of performance
- ~300 awards per year
- · Built in Air Force Customer

Small Business Innovation Research (SBIR) & Small Business Technology Transfer (STTR)

## **PHASE II**

## Prototype

Open, Specific & Direct to Phase II (D2P2) Topics

#### **OPEN TOPIC**

- Up to \$1.25M per initial award
- Up to 21 month period of performance
- ~300 awards per vear
- Customer Memorandum required
- Matched funding encouraged
- D2P2 opportunity if customer is already known and Customer Memorandum is signed

#### SPECIFIC TOPIC

- Up to \$1.5M per initial award (\$1.7M for STTR)
- Up to 27 month period of performance
- ~200 awards per year
- Built in Air Force Customer
- D2P2 opportunities

## STRATFI/TACFI

(STRATFI) and Tactical Funding Increase (TACFI) Program

- Notice of Opportunity
- TACFI \$375K \$1.8M SBIR/STTR funds • STRATFI - \$3M - \$15M SBIR/STTR funds
- ~100 TACFI and ~15 STRATFI awards per year
- · Defense only or dual use matching options
- Private Investor Opportunities



Go to

https://www.afsbirsttr.af.mil/ or https://afwerx.com/afventuresoverview/ for info, schedules, instructions, training, O&A, deadlines, and more



Transition

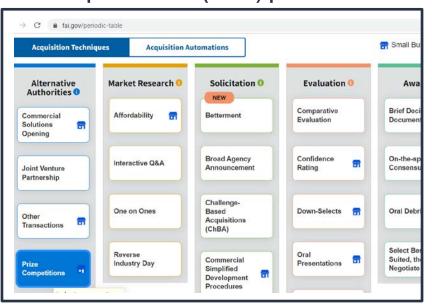
Requires project becoming a Program Of Record (POR) with AF End Users or follow commercial development pathway using outside investments/funding





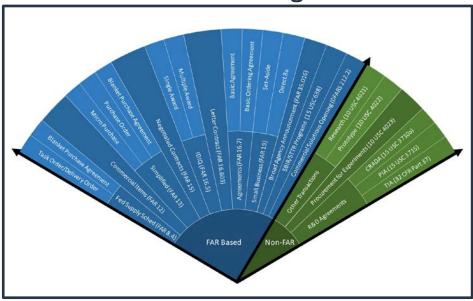
# Myriad of FAR & Non-FAR Contracting & Acquisition Strategies Available

## Fed Acq Institute's (FAI's) periodic table:



https://www.fai.gov/periodic-table

**DAU's Contracting Cone:** 



https://aaf.dau.edu/aaf/contracting-cone/



